

## Geoffrey G. Long

2842 Barrel Oak

San Antonio, Texas 78231

(210) 643-9320

[Geoffrey.g.long@gmail.com](mailto:Geoffrey.g.long@gmail.com)

### Professional Profile

#### Management

- Managed and organized the stock room for American Eagle
- Supervised church youth recreational activities
- Trained new associates on different sales techniques and fitting room procedures

#### Interpersonal

- Demonstrated effective persuasive skills in retail sales
- Provided excellent customer service on phone and in person
- Resolved customer complaints efficiently
- Served as leader for new student discussion group at Wesley Foundation, Texas Tech

#### Organizational

- Organized questionnaire for psychology class research project
- Organized and input data gathered for class research project into computer program

### Employment History

Eddie Bauer	Lubbock, Texas	
<u>Sales Associate, part-time</u>		2007-Present
James Avery Craftsman	Lubbock, Texas	
<u>Sales Associate, part-time</u>		2007-2008
American Eagle Outfitters	Lubbock, Texas	
<u>Sales Associate/Cashier, part-time</u>		2006-2007
American Eagle Outfitters	San Antonio, Texas	
<u>Sales Associate/Cashier, part-time</u>		Summer 2005
University United Methodist Church	San Antonio, Texas	
<u>Nursery Aide, part-time</u>		2002-2004

### Education

Texas Tech University, Lubbock, Texas  
Bachelor of Arts in Psychology, May 2008  
Minor in Religion Studies  
G.P.A. - 3.5/4.0 in major classes

### Honors

Dean's List, Texas Tech - Spring 2006, Spring 2008

### Memberships

Sigma Alpha Lambda - National Leadership and Honors Organization  
National Scholars Honor Society

### Community Service

Youth leader for the Heights Fellowship Church, Lubbock, Texas; Fall 2004, Spring 2005  
Relay for Life Team Member, Lubbock, Texas; Spring 2006, 2007

### Computer Skills

Microsoft Word, Powerpoint, Excel, different email formats, and internet

### References

Available upon request