

# JEFFREY W. WEBB

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## PROFILE

- Extensive experience in regional governmental coordination, collaborative partnerships with Texas; state, county and municipal elected officials, private commercial entities and the public.
- Skilled in community relations/business development, economic development, and public outreach.
- Fund raising

## WORK EXPERIENCE

### *Greater Austin-San Antonio Corridor Council*

- *Vice President, 2002- 2009*

Primary responsibilities included serving as the lead staff in working with both public and private organizations to build partnerships that supported the Corridor Council's initiatives. Manage and direct Economic Development Committee of the Corridor Council. Assist the President in development of a 5 – year Strategic Plan. Plan and coordinate Annual NanoBio Tech Summit at Texas State University. Work with Land & Greenspace Committee as well as regional governments in developing long range land use strategy, regional greenspace program to minimize sprawl, provide watershed and habitat protection, develop parkways and transportation corridors in an integrated fashion. Additional responsibilities included fund raising, membership and membership retention.

Major projects included:

- Transportation – State Highway 130 – a \$1.5 billion, 49-mile reliever route for IH-35.
- Austin-San Antonio Rail Project - develop high-speed passenger rail - \$1.7 billion to relocate freight line; \$800 million to passenger service.
- Hosted and implemented the NanoBiotech Summits at Texas State University 'Accelerating NanoBiotech Commercialization and Business Formation in the Corridor'.
- Intelligent Transportation Systems/Incident Management – Coordinated with both Austin and San Antonio TxDOT offices to improve congestion and mobility along I-35.
- Collaborated with Austin and San Antonio to create the Texas Greenbelt Coalition a renewable energy initiative.

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***Lockhart Chamber of Commerce***

- ***President/CEO 2000-2002***

Communicated views of the business community and supported constructive initiatives on major issues of public policy. Duties included budget preparation and implementation, staff training, chamber management, collaboration with city, county, and state officials regarding economic development for the City of Lockhart. Member of the Seton Edgar B Davis Hospital Advisory Board of Directors, Lockhart I.S.D. School District Advisory Council, and Caldwell County Leadership Committee.

***Greater Killeen Chamber of Commerce & Convention & Visitors Bureau***

- ***Vice President 1998-2000***

Provided management support of the Convention and Visitors Bureau; a division of the Greater Killeen Chamber of Commerce. Responsibilities included marketing Killeen and Fort Hood as a premier leisure, business, convention, reunion, and meeting destination, budget preparation and implementation, staff training and management.

***Texas Department of Commerce***

- ***U.S./Canada Travel Industry Coordinator 1994-1997***

Responsible for U.S. and Canadian tourism business development; identified target industries resulting in increase leisure and business travel to Texas. Directed marketing missions and trade show efforts. Worked as liaison with Texas communities regarding marketing and attracting new business.

***The Greater Austin Chamber of Commerce***

- ***Membership Development Manager 1993-1994***

Responsibilities included economic development and improving business expansion by promoting the greater Austin area by directly soliciting companies locally, state-wide and nationally. Fund raising, membership and retention development.

**EDUCATION**

**Kansas State University,**

- Bachelor of Science, Physical Education 1970

**Texas A&M University,**

- Graduate, Economic Development Training 1998

- Board member, Latin American Business Advisory Council which is in the McCoy College of Business Administration at Texas State University at San Marcos
- Board member, San Antonio Mobility Coalition Transportation Leadership Forum
- Chairman, Comprehensive Economic Development Strategy Steering Committee of the Capital Area Council of Governments and Envision Central Texas
- Planning Committee, 3-year NanoBioTech Summit at Texas State University
- Member, Texas Economic Development Council
- Member, NBA World Championship Milwaukee Bucks 1971

## References

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